

F.O.B / DIP & PAY – PROCEDURE 1 (TTT)

1. BUYER ISSUES ICPO TOGETHER WITH TANK STORAGE AGREEMENT (TSA) + CONFIRMATION LETTER TO ADHERE TO THE SELLER PROCEDURE WITHOUT ANY DEVIATION UPON ACCEPTANCE TO SELLER OFFER.
2. SELLER ISSUES COMMERCIAL INVOICE (CI) FOR THE AVAILABLE QUANTITIES ON GROUND TO BE SOLD TO BUYER.
3. BUYER SIGNS AND THEN RETURN THE COMMERCIAL INVOICE WITH NCNDA/IMFPA SIGNED BY ALL BUYER GROUPS WITH COMMISSION STRUCTURES.
4. THE SELLER ISSUE INJECTION PROGRAMMING AGREEMENT (IPA), FOR SELLER, BUYER AND BUYER LOGISTICS COMPANY ALL THREE PARTIES SIGN AND ENDORSE THE INJECTION PROGRAMMING AGREEMENT (IPA).
5. AFTER SUCCESSFUL SIGNING AND SEALING THE (IPA) BY ALL THREE PARTIES, SELLER ISSUE THE FOLLOWING DOCUMENTS TO BUYER.
 - UNCONDITIONAL DIP TEST AUTHORIZATION (UDTA)
 - FRESH UNCUT SGS REPORT (NON LESS THAN 24HRS)
 - VALID TANK STORAGE RECEIPT WITH GPS COORDINATES (TSR)
 - AUTHORIZATION TO VERIFY (ATV)
 - INJECTION REPORT
 - CERTIFICATE OF ORIGIN
 - AUTHORIZATION TO SELL AND COLLECT (ATSC)
6. BUYER UPON VERIFICATION AND CONFIRMATION OF THE PRODUCT AND THE PPOP DOCUMENTS, BUYER ORDER SGS TO CONDUCT THE DIP TEST IN THE SELLER RESERVOIR ON BUYER EXPENSES.
7. UPON SUCCESSFUL DIP TEST, SELLER COMMENCES INJECTION IMMEDIATELY INTO THE BUYER'S TANK AND BUYER MAKES PAYMENT BY MT103 WIRE TRANSFER INTO SELLERS NOMINATED BANKING ACCOUNT, AND THE SELLER WILL TRANSFER TITLE OF OWNERSHIP INTO THE BUYER'S NAME & ISSUES BUYER TITLE OF OWNERSHIP CERTIFICATE & PAY COMMISSION ACCORDINGLY TO ALL INTERMEDIARIES.

FOB/ DIP & PAY- PROCEDURE 2 (TTT)

1. BUYER ISSUE ICPO + CONFIRMATION LETTER TO ADHERE TO THE SELLER PROCEDURE WITHOUT ANY
DEVIATION TO THE SELLER UPON ACCEPTANCE OF THE PROCEDURE.
- 1A. AN ATTESTATION LETTER FROM THE COMPANY THAT ISSUES THE ICPO, FROM THEIR ATTORNEY STATING
THAT THEIR CLIENT HAS GOT THE PHYSICAL ABILITY TO PAY FOR THE FUEL AND TANK STORAGE COSTS, WHEN
REQUESTED IN THE BUYER'S CHOSEN PROCEDURE.
2. SELLER ISSUES COMMERCIAL INVOICE (CI), BUYER SIGNS AND RETURNS TO THE SELLER WITH HIS (TSA) AS PROOF OF STORAGE AVAILABILITY READY.
3. SELLER LEASES AND PAYS THE BUYER'S TANK FOR 3 DAYS FIRST AND BUYER DOES PAY HIS TANK FARM COMPANY FOR 2 DAYS AFTER HIS TANK FARM COMPANY HAS RECEIVED THE PAYMENT FROM SELLER COMPANY.
4. SELLER ISSUES FOLLOWING POP DOCUMENTS TO BUYER:
 - GPS COORDINATE-TANK STORAGE RECEIPT (TSR)
 - NCNDA/IMFPA
 - INJECTION REPORT
 - DIP TEST AUTHORIZATION LETTER (UDTA) – UNICONDITONAL
 - AUTHORIZATION TO SELL AND TO COLLECT (ATSC)
 - FRESH SGS REPORT
 - AUTHORIZATION TO PHYSICALLY TO VERIFY (ATV)
5. BUYER CONDUCTS DIP TEST ON THE PRODUCT AND MAKES THE PAYMENT FOR THE TOTAL VALUE OF PRODUCT INJECTED INTO THE TANKS THROUGH THE MEANS OF MT103-TT.
6. SELLER PAYS MANDATE IN THE TRANSACTION AS PER SIGNED NCNDA/IMFPA, SUBSEQUENTLY MONTHLY SHIPMENT CONTINUES AS PER TERMS AND CONDITIONS OF THE SALES AND PURCHASE AGREEMENT CONTRACT BETWEEN BUYER AND SELLER.

FOB DIP & PAY – PROCEDURE 3 (TTT)

1. BUYER SENDS ICPO IN LINE WITH SELLER WORKING PROCEDURES ALONGSIDE HIS/HER TANK STORAGE AGREEMENT (T.S.A.) + CONFIRMATION LETTER TO ADHERE TO THE SELLER PROCEDURE WITHOUT ANY DEVIATION ON RECEIPT AND ACCEPTANCE OF PROCEDURE.
2. SELLER ISSUES COMMERCIAL INVOICE (C.I.), BUYER SIGNS WITHIN 24 HOURS AND RETURNS TO SELLER WITHIN ITS VALIDITY.
3. UPON RECEIPT AND REVIEW OF THE SIGNED C.I., SELLER ISSUES DIP TEST AUTHORIZATION (D.T.A) TO BE COMPLETED AND SIGNED BY BUYER AND BUYER TANK FARM IN ORDER FOR DIP TEST TO BE CONDUCTED ALONGSIDE COUNTER SIGNED COPIES OF THE C.I;
4. BUYER RETURNS THE DIP TEST AUTHORIZATION (DTA) FULLY COMPLETED AND SIGNED WITHIN ITS VALIDITY AND UPON SUCCESSFUL REVIEW OF THE COMPLETED DTA, SELLER ISSUES THE BELOW FULL POP DOCUMENTS:
 - FRESH SGS REPORT (NOT OLDER THAN 24/48 HOURS);
 - PRODUCT RESERVOIR RECEIPT;
 - ACCREDITATION CERTIFICATE;
 - PRODUCT PASSPORT (QUANTITY AND QUALITY ANALYSIS);
 - AUTHORIZATION TO SELL AND COLLECT CERTIFICATE (ATSCC);
 - PRE-INJECTION REPORT (PIR);
 - NCNDA/IMFPA (TO BE COMPLETED BY ALL INTERMEDIARIES)
 - CERTIFICATE OF PRODUCT ORIGIN;
 - AUTHORITY TO VERIFY (ATV) EITHER PHYSICALLY OR OTHERWISE.
5. UPON RECEIPT AND CONFIRMATION OF THE ABOVE POP DOCUMENTS, BUYER PROVIDES ITS TESTING OFFICIALS (SGS OR INTERTEK) AND THE NEEDED TEST ARE CARRIED OUT ON THE PRODUCT IN SELLER'S TANKS.
6. BUYER UPON SUCCESSFUL DIP TEST MAKES FULL PAYMENT BY MT103 / TT WIRE TRANSFER FOR THE TOTAL PRODUCT AND SELLER PAYS COMMISSION TO ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION WITHIN 24 HOURS AFTER CONFIRMATION OF BUYER'S PAYMENT AND INJECTION COMMENCES IMMEDIATELY;
7. THE SELLER ISSUES A CONTRACT FOR BUYER'S DESIRED DURATION UPON SUCCESSFUL COMPLETION OF THE TRIAL ORDER.

Note: If an Irrevocable Corporate Purchase Order (ICPO) is to be issued, the buyer must adhere to the seller's procedures in full, without any deviations or changes. Any alterations may render the ICPO unacceptable to the seller.